Kagiso Equity Alpha Fund as at 31 October 2012



Performance and risk statistics¹

				Portfolio manager	Gavin Wood
	Fund	Benchmark	Outperformance	Fund category	Domestic - Equity - General
1 year	12.8%	16.4%	-3.7%	· una catago. y	
3 years	13.5%	13.3%	0.2%	Fund objective	To provide strong capital growth and a total portfolio return that is in the top quartile for general equity funds.
5 years	7.2%	5.6%	1.6%		
Since inception	21.9%	17.0%	4.9%	B: 1 GI	
All performances annualised				Risk profile	
	Fund	d Benchmark			Medium - High
Annualised deviation	15.1%	15.1% 14.0% -0.5 -0.6		Suitable for	Investors who are in their wealth accumulation phase, seeking exposure to the domestic equity market. A typical
Sharpe ratio	-0.5				
Maximum gain*	54.9%)	40.4%		investor would be able to withstand short-term market fluctuations in pursuit of maximum capital growth over the long term.
Maximum drawdown*	-37.4%)	-35.6%		
% Positive months	68.9%)	65.0%		
*Maximum % increase/decline over any period				Benchmark	Domestic Equity General funds mean
Cumulative performance since inception				Launch date	26 April 2004
600					
			~/	Fund size	R882.0 million
500 +				NAV	476.58 cents
400			\mathcal{N}	Distribution dates	30 June, 31 December
300			~/	Last distribution	30 June 2012: 3.64 cpu
				Minimum investment	Lump sum: R5 000; Debit order: R500
200	<i>></i> ~~\			Fees (excl. VAT)	Initial fee: 0.00% Financial adviser fee: max 3.00% Ongoing advice fee: max 1.00% pa Annual management fee: 1.25%
Apr 04 Apr 05 Apr 06 Apr 07 Apr 08 Apr 09 Apr 10 Apr 11 Apr 12				TER ²	1.46% per annum

Source: Morningstar

----- Unconventional thinking. Superior performance

Effective asset allocation exposure*

— Kagiso Equity Alpha Fund —— Benchmark

Oil & Gas **Basic Materials** Industrials 2.1% Consumer Goods 5.3% Health care Consumer Services 9.1% Telecommunications Technology 1.0% Financials Cash 1.6% Hedged equities 8.1% Foreign equities 2.9% Foreign commodities 1.0% Foreign cash 1.2%

Top ten equity holdings

	% of fund
MTN	8.7
Standard Bank	8.6
Sasol	8.2
Mondi	7.6
Lonmin	6.0
Firstrand/RMB	5.4
Naspers	5.0
Tongaat Hulett	5.0
AECI	4.3
Impala Platinum	3.9
Total	62.6

^{*} Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06, a voting member of the Association for Savings and Investment SA (ASISA). Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds.

Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. Different classes of units may apply and are subject to different fees and charges. A schedule of the maximum fees, charges and commissions is available upon request. Commission and incentives may be paid, and if so, would be included in the overall costs. All funds are valued and priced at 15:00 each business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day in order to ensure same day value.

¹ Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the

value of its liabilities, divided by the number of units in issue. Performance figures are quoted after the deduction of all costs incurred within the fund.

The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end September 2012. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TER's.